

Bill Dobbins
Head of Business Development
Acceptance Americas
Visa Inc

Bill Dobbins, Head of Business Development, is responsible for devising and executing strategies to open up new markets for Visa acceptance. In this role, Bill and his team develop solutions that help organizations seamlessly accept and use Visa products and services.

Since joining Visa in 1998, Bill has had responsibility for managing some of Visa's largest merchant partners in a variety of industries, such as Charity, Quick Service Restaurants (QSRs) and Bill Payment. Previously, he held a variety of positions in the banking industry serving in positions with NationsBank, CoreStates and Chase.